

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

Reference: Islamabad PR11363719

**ACQUISITION OF MOTORCYCLES FOR [REDACTED]
[REDACTED] BALOCHISTAN, PAKISTAN**

1. That the Bureau for International Narcotics Law Enforcement Affairs (INL-P) at Embassy Islamabad use other than full and open competition for the acquisition of motorcycles required for INL's support of Pakistan's [REDACTED]. The estimated total cost of the purchase is [REDACTED].

2. Nature and/or description of the action being approved.

Brand name Purchase of lightweight (125cc), petrol-powered motorcycles for use by the [REDACTED]. Given several factors, only the below brands of motorcycles will satisfactorily meet [REDACTED] requirements and achieve Mission goals. The [REDACTED] has requested that Honda, Suzuki, and Yamaha brand motorcycles be furnished for the reasons outlined in paragraph 5.

3. A description of the supplies or services required to meet the agency's needs.

Lightweight (125cc) petrol-powered motorcycles for use by the [REDACTED] to meet the agency's need for a newly identified fleet requirement. The estimated total cost for the required motorcycles is [REDACTED]. The amount includes shipping charges, inland transportation, WCF and other related charges.

4. An identification of the statutory authority permitting other than full and open competition.

FAR 6.302-1: "Only one responsible source and no other supplies or services will satisfy agency requirements. (a) Authority. (1) Citations: 10 U.S.C. 2304(c)(1) or 41 U.S.C. 3304(a)(1)." This vendor is the only source available, but also, is considered the only source under sub-paragraph (a)(2)(ii) of the referenced paragraph: "Supplies may be deemed to be available only from the original source in the case of a follow-on contract for the continued development or production of a major system or highly specialized equipment, including major components thereof, when it is likely that award to any other source would result in— (A) Substantial duplication of cost to the Government that is not expected to be recovered through competition. 14 FAH-2 H225.1, 41 U.S.C. 3304, Only One Responsible Source (Brand)

- 5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).**

As stated above, this is a newly identified fleet requirement by [REDACTED], to enhance the [REDACTED] operational capability to conduct counternarcotics investigations and enforcement. This will improve the sustainable institutional capacity and operational effectiveness of [REDACTED] by enhancing the intelligence interdiction capability and improve the long-term investigative capacity of the organization. This assistance supports INL Pakistan's counternarcotics goals by improving [REDACTED] capacity to disrupt and dismantle drug trafficking organizations through interdiction operations, investigations, and arrests of traffickers, with a focus in the border regions and from coast to international markets. INL has approved funding to provide new motorcycles to assist the [REDACTED] with this mission. The [REDACTED] maintains a significant number of Honda, Suzuki and Yamaha branded motorcycles in its fleet and has a high degree of technical expertise maintaining these brands. It stocks adequate appropriately branded spare parts for periodic maintenance. Spare parts for these brands are available in abundance at competitive prices in most of Pakistan, including remote areas. This is not the case with other locally available brands.

- 6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70).**

This is a sole source brand Justification. This procurement will be competed amongst three locally available brands which are Honda, Suzuki, and Yamaha. The lowest price technically acceptable offeror will be awarded the contract.

- 7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.**

The Contracting Officer determines that the anticipated cost to the Government will be fair and reasonable under a limited competition of Honda, Suzuki, and Yamaha brand dealers. A review of previous purchases and market comparison will be made to ensure that the price is fair and reasonable. Furthermore, the lowest price technically acceptable offeror will be awarded the contract.

- 8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.**

INL's preliminary evaluation of various local motorcycle vendors revealed that no other brands than those recommended above offer a lightweight motorcycle with after sales service widely available throughout Pakistan.

9. Any other facts supporting the use of other than full and open competition.

N/A

10. A listing of sources, if any that expressed, in writing, an interest in the acquisition.

N/A

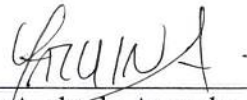
11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

INL-P will continue to observe Pakistan's market prior to awarding relevant contracts and broaden its approach should market conditions make it feasible. Brand name justifications and approvals will continue to be publicized to promote broad awareness among vendors and promote market development in the future.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

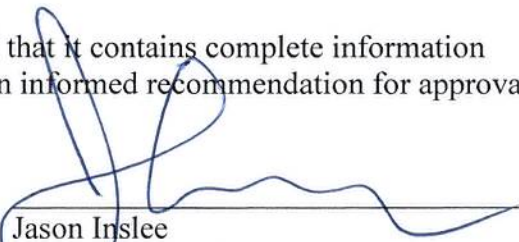
03/13/2013
Date


Yazmin Andrade Arevalo
Management Officer (A), INL-Pakistan

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

3-13-23
Date


Jason Inslee
Contracting Officer