

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

Reference: Islamabad PR10177965

1. I recommend that Embassy Islamabad use other than full and open competition for the acquisition of **Apple IOS devices for Smartphone access to the Department's Go Mobile applications that include official email, SharePoint and other O-365 resources. Due to Government of Pakistan regulatory requirements that all mobile phones be registered with the host nation, these devices must be Pakistan Telecommunications Authority (PTA) approved. The estimated cost is \$ 165,000.**
2. Nature and/or description of the action being approved. **Purchase of 152 PTA-approved Apple iPhone 12 smartphones for issuance to employees who require access to the Department's Go Mobile applications.**
3. A description of the supplies or services required to meet the agency's needs. **Mission Pakistan has determined that our existing inventory of Apple smartphones supporting the Department's Go Mobile platform needs replacement. As such, we are purchasing Apple iPhone Model 12 devices as replacement devices to support employee issuance to the Department's Go Mobile computing platforms for remote access to official email and other O-365 applications. Due to Government of Pakistan regulations that mobile devices must be registered, these devices must be approved and registered by the Pakistan Telecommunications Authority.**
4. An identification of the statutory authority permitting other than full and open competition. **14 FAH-2 H225.1, 41 U.S.C. 3304, FAR 48 CFR 6.302-1 Only One Responsible Source (Brand)**
5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited). **The Mobile and Remote Access (MRA) Division within the Department's Information Resource Management (IRM) Bureau has designated the Apple iPhone as an IT Change Control Board (ITCCB) approved Apple IOS device platform supporting the Department's Go Mobile applications.**
6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOpps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70). **This brand name justification will be posted with a solicitation for bid in accordance with FAR 5.102(a)(6) requirements.**

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable. **The Contracting Office determines that the anticipated price(s) will be fair and reasonable based on market comparison. By signing the justification, the Contracting Officer makes the determination that the cost/price to the Government are expected to be fair and reasonable.**
8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted. **No market study was conducted. This request is for an expansion of equipment currently utilized by the Department. As this is a brand name only justification, this contractor's unique qualifications are cited as the basis for this justification. The products identified by brand name herein have been determined to be the only items that meet the Department's requirements. The product has been tested and certified for use with Department's Go Mobile platform.**
9. Any other facts supporting the use of other than full and open competition. **As noted in earlier sections of this document, the Government of Pakistan requires that the Apple iPhone smartphones being acquired under this action be registered and approved by the Pakistan Telecommunications Authority.**
10. A listing of sources, if any that expressed, in writing, an interest in the acquisition.
None.
11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required. **The U.S. Department of State shall continue to conduct market research prior to fulfilling IT equipment requirements. Brand name justifications and approvals shall continue to be publicized to ensure public forum and to provide any unknown alternative sources the future opportunity to respond.**

IRM/OPS/MSO/MRA keeps current with regards to new and emerging mobile device platforms by reviewing technical publications, attending industry conferences and checking vendors' web sites. Therefore, if and when a product or products become available that is comparable or superior to Apple's iPhone Platform, U.S. Embassy Islamabad will work with the MRA Program to perform a technical assessment, including a benefit/cost analysis, to determine if it will be in the best interest of the Department to compete this requirement in the future.

CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

31 August 2021
Date

Richard D Burns
Name: Richard D. Burns
Title: Information Management Officer

Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

1 September 2021
Date

Anthony G. Marks
Contracting Officer
Anthony G. Marks